

The Partner

The monthly letter for business partners of WG Security Products Inc.



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100% WG

In the past few months, we have made some major changes in Europe. WG SensorSense GmbH, a five-year-old joint venture company partially owned by WG, was successfully acquired by WG Security Products Inc. in the autumn of 2009, thus creating the current WG Global GmbH. The renaming was a logical step to show the market that WG is focusing on the leading retailers of the global market.

Our German operation is performing multiple activities. We are becoming a leading provider of loss prevention and asset protection solutions for various categories of retailers and casinos throughout Germany and Austria, specializing in EAS, CCTV, Electronic Line and Customer counting technologies. We sell our products through direct and indirect channels. We install and maintain our

own systems but also target competitor-installed bases to win service and new business. Well-known retailers such as Peek & Cloppenburg, Europe's largest brand fashion retailer, or Baumax and Hornbach, a leading home improvement company, have chosen WG EAS and/or CCTV for their stores not only in Germany and Austria, but also Poland, Czech Republic, Hungary, Bulgaria, Romania, the Baltics, Turkey, Sweden and even Iran. WG Global is certainly living up to its name! A special customer is Casinos Austria, one of the foremost casino operations in the world. WG has been awarded contracts to equip their new casinos in Serbia, Chile, Montenegro, the U.K. and a Mediterranean ferry boat casino with our high end CCTV products.

Since becoming a 100 % WG-owned company we also operate business

partnerships in the Nordics and most of Eastern Europe. New dealers in Ireland, Sweden, Norway, Finland, Belarus and Czech Republic have been joining the team this year already.

We organize technical and sales training classes for our European partners, including visits to work sites to review newer technologies such "Teamviewer" to look at our dealers issues and help them online.

We import and export all WG goods coming in from China for the European market and run the WG European warehouse. Last but not least we represent WG Security Products Inc. for their whole business delivered through Germany to all European partners for any kind of tax or customs issues.

*-Tony Kaltenleitner
Vice President Europe
WG Global GmbH*



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THE PARTNER

NEW PRODUCT—SOFT TAGS

Introducing our newest product The Soft Tag series. Available in various versions. The series is offered in 58kHz & 8MHz. Included is an embedded ferrite. The white ones as shown in the picture can even be custom printed! Additional information such as price and availability will be coming soon, but wanted to give you a preview of our latest and greatest Soft Tags.



NEW ANTENNA DESIGN. TO CURVE OR NOT TO CURVE



Design is as important a factor for success as technology here at WG. We are conducting a survey to gather opinions of our newest antenna designs. Which do you prefer? Please send all comments and feedback to Alisyn Gularte at agularte@wgspi.com.



The Partner Special Offer!!



Desktop Detacher
Special offer price \$120



Wave Tags available in 58kHz, 8.2 MHz

Special Offer price Starting at \$4.75!

3 Alarm & 2 Alarm tags available in 58kHz, 8.2 MHz

Special Offer price starting at \$4.55!

Promotion effective from September 1 to October 31, 2010

SPECIFICATIONS SUBJECT TO CHANGE WITHOUT NOTICE